

The Dealmaker's Ten Commandments: Ten Essential Tools for Business Forged in the Trenches of Hollywood

Jeff B. Cohen

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The Dealmaker's Ten Commandments provides a practical, no-nonsense methodology for negotiating deals, managing your time and handling crisis, all at the highest level.

Authored by one of the entertainment industry's most beloved success stories, prominent transactional attorney and former child actor Jeff B. Cohen created The Dealmaker's Ten Commandments to overcome resistance and achieve his goals without losing his soul along the way.

Although developed in Hollywood, the real world tactics, strategies, and guiding principles are vital for any business environment.



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